

Food for Thought

Challenges to Approaching Leadership with a Coaching Mindset

- How might you approach those who say they don't want to be coached, but who seem to prefer a more directive style?

Difficult Conversations

- What kind of power do you see in Scott's model for handling difficult conversations?

References & Recommended Resources

Aguilar, E. (2005). *The Art of Coaching: Effective strategies for school transformation*. San Francisco: Jossey-Bass.

Kee, K.M. & Anderson, K.A. (2010). *RESULTS coaching: the new essential for school leaders*. Thousand Oaks, CA: Corwin.

Rock, D. (2008) SCARF: A brain-based model for collaborating with and influencing others. *NeuroLeadership Journal*. Retrieved: www.Neuroleadership.org

Scott, S. (2011). *Fierce conversations: Achieving success at work & in life, one conversation at a time*. New York, NY: The Berkley Publishing Group.

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